

Challenges of Enhanced TV

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Challenges of Enhanced TV

Content

- **BBC and iTV so far**
- **Editorial & business challenges**
- **Technical challenges**
- **Case Study - Top of the Pops, early concept to service**

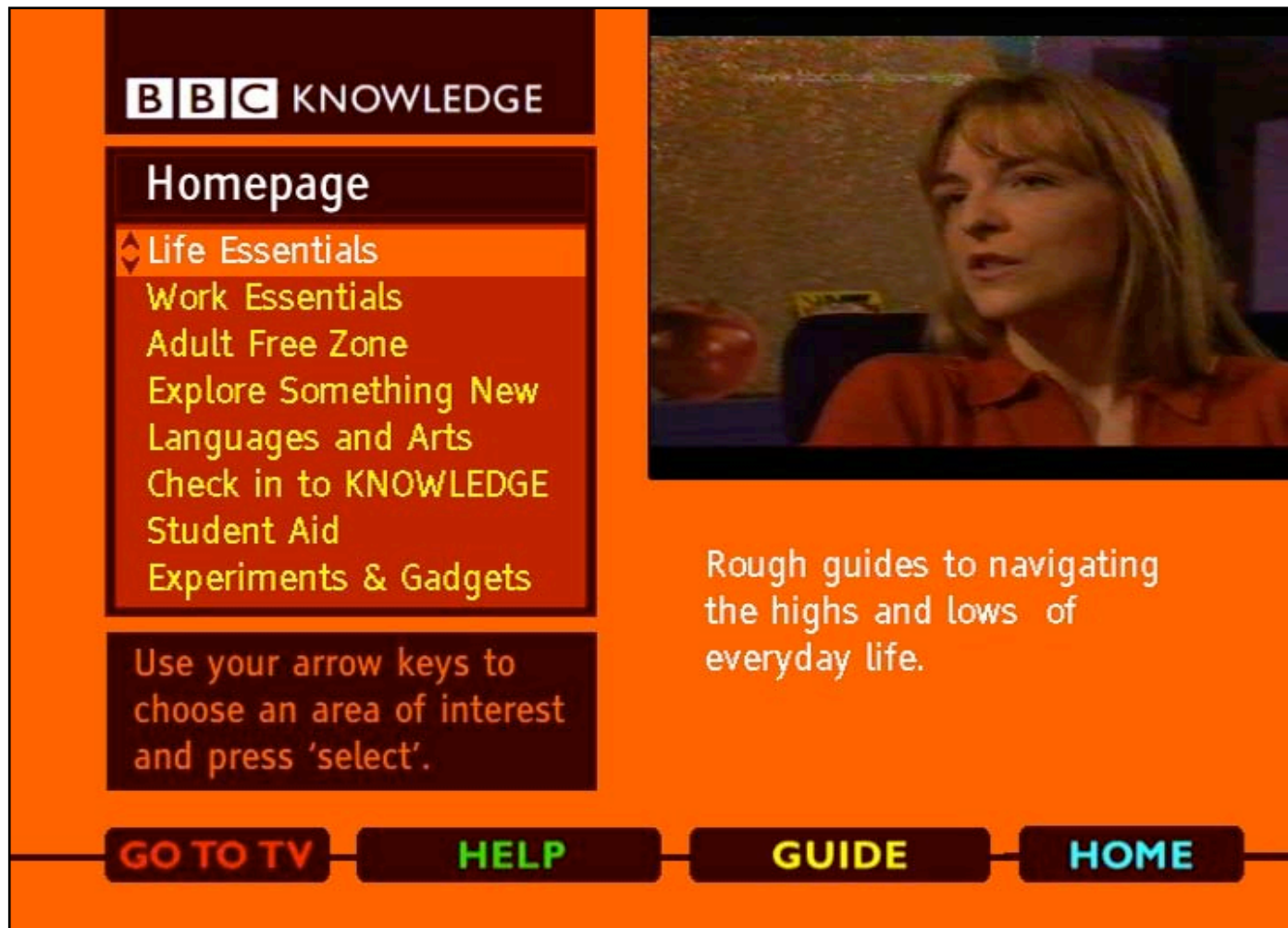
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BBC and iTV so far

- Since Nov '99 BBC iTV has produced over 5800 hours of eTV and 86 000 hours of 24/7 services across 3 iDTV platforms
- As at Apr 02 **175 discrete services** (eTV and 24/7) have been delivered to five TV platforms - Dsat, Dcable, DTT, Broadband TV and Web to TV
- Over 100 people develop and gate keep BBC iTV
- First sync and return path services Q3 2001
- In 2001, the BBC demonstrated iTV's mass appeal
 - 4.2 million viewers used *Wimbledon Interactive* (1+ mins)
 - 1.9 million users accessed *Walking with Beasts Interactive* (1+ mins)
 - 1 million access BBCi text weekly;
 - £470k was donated to *Children in Need* via Dsat
 - 0.2 million used TOTP Christmas special one off show (3+ mins) 20% of the audience who could use iTOTP

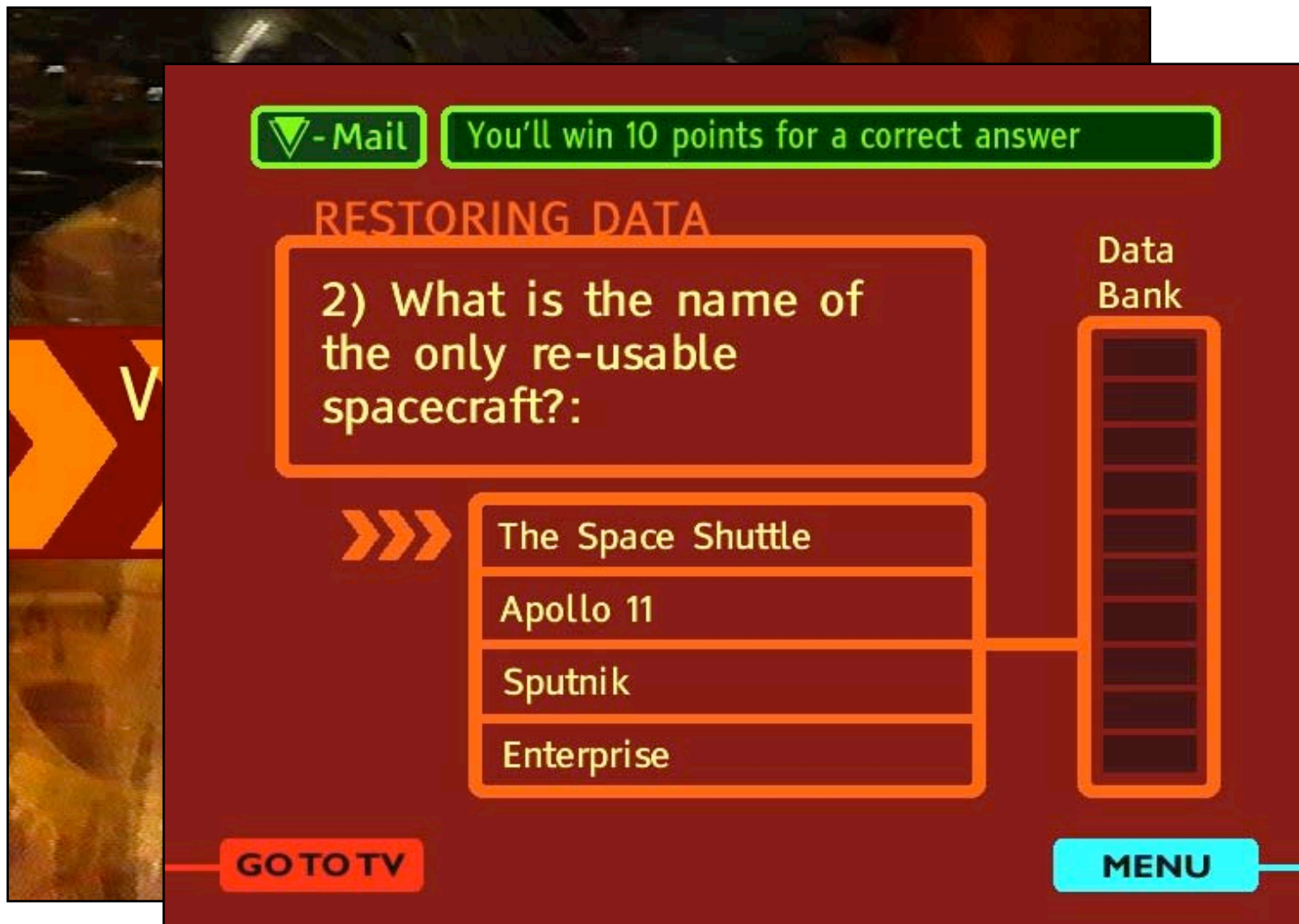
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BBC Knowledge - (1999)



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BBC Knowledge - Voyager (1999)



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Business challenges

- Market fragmentation leads to potentially high costs per user
- Administrative organisation - terminal/device, screen (pc/tv), genre or delivery pipe
- Integration of engineers, artists and management
- A multitude of gateway deals to strike
- Rights vary in complexity from platform to platform
- Relationships with 3rd party suppliers - harder to manage in early days?
- Finding outside companies that can offer something 'really useful'

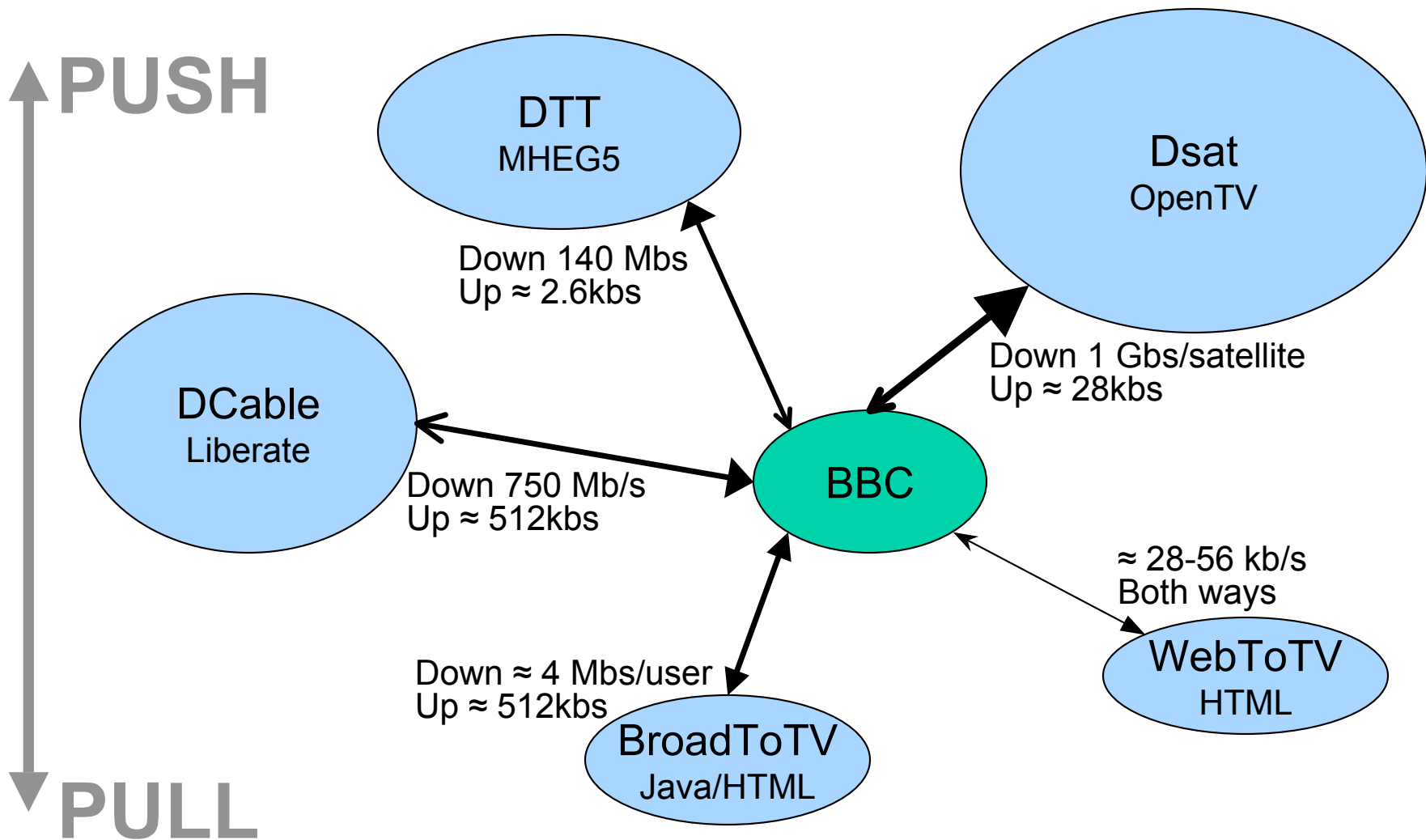
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Editorial challenges

- User experiences - quality, baby steps, simplicity, suggestive, clarity of proposition & navigation
- Managing expectations
- Original and bespoke versus re-use of templates
- Where are the best ideas - in-house or outside?
- Traditional broadcasters rarely understand interactive TV and its commissioning criteria
- Where do iTV producers come from? Web or TV production
- Education. Linear TV combined with software engineering
- The add-on (as early web publishing) vs integrated return path or synchronised eTV

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Technical challenges 1 - iTV platform diversity



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Technical challenges 1 - iTV platform diversity

- All platforms have legacy problems
- Each platform has different capabilities
- Because of different capacities/capabilities we develop different services on each while providing similar experiences
- We have to author the client application for the number of iTV platforms used by UK license fee payers
- We have to develop different propositions because of application lifecycles
- Will 2nd and 3rd generation iTV STBs stretch us too far?

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Technical challenges 2 - iTV production

- Expertise in the technical implementation areas of iTV is hard to find - we nurture in-house
- Content is created at different points in the production chain
- Good multi-platform (iTV and web) CPMSs don't exist yet
- Automated reversioning is in principle not always possible
- New functionality requirements means infrastructure bolt-ons or seamless integration?
- Cross platform tools are nearly here - where will these eventually live?

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Case Study - Top of the Pops

From early concepts to live service

- **1 - 1998 prototype**
- **2 - final 2001 Christmas special plus real usage stats**
 - Linear TOTP's watched by 4.2 million (1min+) Sky Households
 - Linear TOTP's watching BBC1 **via their DSTB** was 2.2 million (1min+)
 - 0.2 million viewers interacted with the service - which means 20% (1min+) reach **via their DSTB's**. In fact **20%** were also (3+min reach)
 - **1+ reach**, 150K used the Karaoke stream, 70k live vs video and 30K Starbar.
 - **3+ reach**, 130K used Karoke, 40K Live vs Video and 20K Starbar